

# Maximising Your Retirement Income.

Helping you achieve your goals in retirement.

At Investec, we want our clients to be confident they can achieve their goals in retirement. Our decumulation investment service is designed to do just that. Your financial adviser and Investec Investment Manager will work together to create a plan that will provide you with a sustainable income from your savings & investments for the long-term.

## Demystifying decumulation.

You've spent your life accumulating wealth, but as you approach retirement, it's now important to ensure the assets that you've built up can support you with an income for as long as you need them to. Drawing down income at this stage is called decumulation.

## Making your retirement savings last a lifetime.

Many people approach retirement concerned that their retirement savings will run out, or that they won't be able to maintain their current quality of life in retirement. Decumulation should be part of a wider retirement plan that takes into account your unique goals for this chapter of your life, your specific circumstances and the various investment factors or risks that can impact your retirement income.

## What are the main risks during decumulation?

As our financial needs and priorities change, so must the way we manage and invest our wealth. There are several key factors or investment risks that can impact your retirement income.

- **Sequencing Risk – is now a good time to retire?**  
Timing as they say is everything. Taking an income when markets are volatile can impact your ability to maintain your level of retirement income. A clear plan is key to minimising sequencing risk, looking to avoid or minimise withdrawing funds when investments may have fallen.
- **Withdrawal Rate – what is a sustainable rate that means I won't run out of money?**  
It can be tempting to drawdown too high a rate, especially in the early years after retirement. Your adviser will help you plan a sustainable rate to ensure your income can support you in the long-term.
- **Inflation – What impact will inflation have on my investments and income?**  
Inflation erodes the buying power of money. It affects all investors, but particularly those relying on their investments to provide a secure long-term income.
- **Longevity – How much income will I need and for how long?**  
Many of us underestimate how long we will live but increasingly we are living longer, healthier lives. This means our savings and investments may need to support us for 30 to 40 years or even longer depending on when you decide to retire.

## How can Investec help?

Our Decumulation Service is designed for those who want to secure a flexible long-term income from their investments. Our investment managers understand the specific risks and will help you and your adviser plan and deliver a strategy that will meet your personal goals in retirement.

Using either our discretionary Bespoke Investment Service or Managed Portfolio Service (MPS), your investments will typically be split into three different portfolios.

1. Cash
2. A portfolio of low-risk investments
3. A diversified portfolio of higher risk investments that can be left to grow

This layered approach is designed to give you confidence that you'll have the income you need in the shorter term, even when markets are volatile. While in the long term, it will serve to maximise the growth potential of your portfolio to help support your longer-term needs and ambitions for your retirement years.

### 1-2 years

cash for immediate  
income needs

### 3-7 years

short-term portfolio –  
lower risk investments

### 8+ years

long-term  
portfolio

## About Investec.

Investec Wealth & Investment is one of the UK's leading and most reputable investment management companies, with responsibility for over £45.3 billion\* of client assets.



— OUT OF THE ORDINARY

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\*as at December 2021.