Managed Portfolio Service on Platforms (MPS)

RATHBONES | Incorporating Investec Wealth & Investment (UK)

TARGET MARKET AND VALUE STATEMENT – APRIL 2024

Who are Investec Wealth & Investment (UK)?

At Investec Wealth & Investment (UK) you'll find a range of market-leading products and services designed to help your firm build competitive advantage and your clients protect, grow and tax-efficiently pass on their wealth. From off-the-shelf products through to award-winning bespoke investment portfolios, we have solutions for every client need.

Whatever your client's investment goals, our investment portfolios offer a dynamic and personalised service, and can be adapted quickly if their needs or circumstances change. Once you've agreed an investment mandate with your clients, we can convert it into a portfolio. We have the ability to blend investment management strategies to achieve what we consider to be the optimal balance between performance, risk and cost-effectiveness.

Proposition Information

Description

IW&I has developed a range of actively managed model portfolios designed to suit a variety of clients' investment objectives and risk appetite, accessible via third-party platforms.

The models are constantly monitored by a dedicated investment management team and backed by IW&I's market leading research capability.

Key information

Time horizon:

Minimum three years

- Defensive Strategy (low risk balanced)

- Cautious Strategy (low-medium risk balanced)

- Cautious Plus Strategy (low-medium risk growth)

Minimum five years

- Balanced Strategy (medium risk balanced)

- Income Strategy (medium risk income)

- Growth Strategy (medium-high risk growth)

Preservation of Capital: capital is at risk

Investment Objective: our Managed Portfolio Service offers the opportunity for:

- A balanced return from income and capital growth

- Primarily to maximise income

- Primarily to maximise capital growth

Maturity Date: our Managed Portfolio Service has no fixed maturity date.

Costs

INVESTMENT PORTFOLIO	
Investec Management Charge	0.20%
Underlying Investment Charges	up to: 0.60% (core)

Other fees, taxes, levies, and third-party charges may apply. We will always endeavour to provide this information in advance.

For further information, or information for a specific account, please contact your IW&I UK representative.

We actively participate and monitor both our costs and investment performance against our industry peers to ensure we are providing a service fit for our consumers at a competitive price.

Continued overleaf.

What is an Assessment of Value?

Our regulator, the Financial Conduct Authority (FCA), has asked us to assess the value of our proposition.
Assessing value is much more than just looking at the fees which our investors pay or the performance of the fund in isolation. Considering this, we have designed an assessment which reports on four outcomes.

– Consumers pay a price for products and services that represent **fair value**,

– Consumers are sold and receive **products and services** that have been designed to meet their needs and objectives,

– Consumers receive good **customer support** as expected, and

– **Consumer Understanding** is increased through documentation, use of language and transparency.

Statement of Value

As of April 2024, IW&I UK, as the manufacturer of Managed Portfolio Service on Platforms (MPS) services, has concluded that this offers fair value and will continue to do so for the foreseeable future.

How are we doing?

MPS on Platforms is a core offering at IW&I UK. By working in partnership with financial advisers, we ensure our clients receive a high-quality service supported by multiple financial professionals, all aiming to ensure they meet their financial objectives.

Overall, feedback received from our clients and their advisers, as well as industry bodies show we are providing an investment proposition that delivers good outcomes. There is always room for improvement and we are keen to hear feedback as to how we can further improve our service. Please get in touch through your usual Investec contact.

CONSUMER SUPPORT	●●●
CONSUMER UNDERSTANDING	●●●
PRODUCTS AND SERVICE	●●●
PRICE AND FAIR VALUE	●●●

●●● The proposition provides value for its clients
●● Minor enhancements available
● Improvement(s) required

Target Market Information

What type of investor is this service suitable for?

Our Managed Portfolio Service is suitable for retail clients who are working with an FCA authorised financial adviser.

For the purpose of this service, IW&I engage with Financial Advisers on an 'Agent as Client' basis. This agreement establishes the Adviser as a professional client of IW&I, and the Adviser as the agent to the end client. Accordingly, IW&I has an indirect relationship with the end client with all communications made via the Financial Adviser.

As such, it is the responsibility of the Financial Adviser to advise the Client in relation to MPS, including the suitability of the portfolios, in compliance with the FCA Rules.

What is the target market for this service?

Clients using our Managed Portfolio Service:

- Must have capacity and willingness to accept a degree of loss of capital
- Are comfortable with exposure to investment risk, and
- The required risk must not exceed the client's risk capacity. In other words, the risk the client needs to take to achieve their chosen objectives must not exceed the risk they are willing or able to take.

Clients must also have a relationship with an FCA authorised financial adviser who is responsible for assessing suitability and can assist with understanding the investment proposal and the risks attached to the service.

Negative target market:

Our Managed Portfolio Service is not suitable for retail clients that are:

– Seeking full capital protection

– Have no ability to bear loss

– Require a fully guaranteed income or a fully predictable return profile

Vulnerable Clients

By working in close partnership with advisers, we are able to develop services that accommodate the needs of clients with temporary or permanent vulnerabilities.

As a proposition, the Managed Portfolio Service, poses no additional risk to vulnerable clients.

About us

We provide our clients with a diversified, combined and integrated wealth management offering with extensive depth and breadth of product and services. We are a leading private client investment manager in the UK, committed to providing bespoke personal service to private clients, trusts, charities, intermediaries and pension schemes. We are part of Rathbones Group Plc, a leading investment management firm with combined funds under management of £105.5bn (as at 31 December 2023).

Our Corporate Culture

The desire to make a meaningful contribution to the world we live in is at the heart of our values.

Our culture is our strategic differentiator. As a culture driven organisation, our values and philosophies must underpin and inform people's conduct. Our organisational design is a flat structure to show deep respect for all individuals and to uphold an environment that encourages an entrepreneurial drive in-line with the organisation's purpose and business strategies.

Environmental, Social and Governance

As a steward of our clients' assets we take our role seriously. We have a responsibility to preserve and grow the wealth that is entrusted to us over the long term, and we understand that we need to do this by investing responsibly on your client's behalf. Environmental, Social and Governance (ESG) considerations are embedded into our investment processes as standard, we include ESG issues in our investment analysis and decisions to better manage risks and improve returns for our clients.

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Bournemouth	01202 208 100	Glasgow	0141 333 9323	Manchester	0161 832 6868
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