

RATHBONES

Incorporating
Investec Wealth &
Investment (UK)

Investec Managed Portfolio Service.

Brochure for clients of
Financial Advisers.

Investec Wealth & Investment (UK) is a trading
name of Investec Wealth & Investment Limited

Contents

About Investec Wealth & Investment.....	2
Introduction.....	3
Overview of the Investec Managed Portfolio Service.....	4
What is a Managed Portfolio Service on platform?.....	5
How your Investec Managed Portfolio Service is managed.....	7
About Investec.....	12
How you are supported when you invest in an Investec Portfolio.....	13
FAQs.....	14
Glossary.....	15

About Investec Wealth & Investment.

This brochure has been prepared by Investec Wealth & Investment.

Investec Wealth & Investment is one of the UK's leading investment managers, with a history in wealth management that dates back nearly 200 years.

We manage over £41bn of investments for private, charity and corporate clients (as at 31st March 2023), and employ over 1,400 people across 14 offices in the UK.

Investec Wealth & Investment is a subsidiary of the Rathbones Group Plc.

For more information on Investec Wealth & Investment, speak to your financial adviser or visit https://www.investec.com/en_gb/wealth/financial-advisers/products-and-services.html.

Introduction.

The Investec Managed Portfolio Service (“Investec MPS”) is a discretionary investment management service, comprising of 6 investment portfolios of funds.

It has been designed for clients that want their investments to be looked after by a professional Financial Adviser and a professional Investment Manager, who work in partnership to deliver the best possible investment performance, without subjecting clients to more risk than they’re willing or able to take on.

The Investec MPS can only be accessed via select investment platforms and is exclusively available to clients of Financial Advisers.

This brochure is intended for clients of Financial Advisers. Your Financial Adviser will be on hand if you have any queries, however we have included a Frequently Asked Questions section (page 14) and a Glossary (page 15) for your ease of reference.



Discretionary Fund Management.

Leave it to the experts – we make the investment decisions within your Portfolio for you, so that you don’t have to lift a finger.



Choice.

Our six Portfolios cater for a range of risk levels so that your Financial Adviser has the flexibility to help you invest in a way that suits you.



The UK’s Leading Investment Manager.

Your investments are in safe hands. Amongst our many accolades, we were voted the UK’s best Discretionary Investment Manager by Financial Advisers three years running from 2021 to 2023.



Market Leading Fund Research.

We have one of the largest research teams of any UK Discretionary Investment Manager. This gives us access to a larger, more diverse list of funds to use within your Portfolio, which improves your potential for consistent investment returns in uncertain markets.



Cost Conscious.

We charge an AMC (Annual Management Charge) of only 0.20% per annum for managing your Portfolio.

Due to our size we can drive down the cost of the funds within your Portfolio, and we limit the cost of your funds through our OCF (Ongoing Charges Figure) cap.

Overview of the Investec Managed Portfolio Service.

Below is a summary of the six Portfolios that make up the Investec Managed Portfolio Service.

Your Financial Adviser will help you choose which of the portfolios is suitable for you, given your circumstances, objectives and attitude to risk.

Important Information.

The Investec MPS is not suitable for you if you cannot bear capital loss.

The value of your portfolio can go down as well as up, and you may get back less than you invested.

Past performance is not an indication of future returns.

The value of your portfolio may increase or decrease as a result of currency fluctuations.

The Information provided in this brochure is not an investment recommendation.

It is essential that you fully understand the risks of your portfolio. You can only invest in the Investec MPS in conjunction with your Financial Adviser.

Portfolio	Defensive	Cautious	Cautious Plus	Income	Balanced	Growth
Investment Manager	Investec Wealth & Investment					
Strategic Asset Allocation (Explained on page 7)	Investec Wealth & Investment					
Tactical Asset Allocation (Explained on page 8)	Investec Wealth & Investment					
AMC (Annual Management Charge)	0.20% p.a.					
OCF (Ongoing Charges Figure) Cap on underlying funds	0.60% p.a.	0.60% p.a.	0.60% p.a.	0.60% p.a.	0.60% p.a.	0.60% p.a.
Target Market Information	This is a discretionary managed Investec Low risk Defensive portfolio, suitable for investors seeking a return, over a timeframe of at least three years, in the form of capital appreciation. The mandate is typically suitable for Retail Clients able to bear loss of their capital in order to achieve capital growth.	This is a discretionary managed Investec Low/Medium risk Cautious portfolio, suitable for investors seeking a return, over a timeframe of at least three years, in the form of capital appreciation. The mandate is typically suitable for Retail Clients able to bear loss of their capital in order to achieve capital growth.	This is a discretionary managed Investec Low/Medium risk Growth Cautious Plus portfolio, suitable for investors seeking a return, over a timeframe of at least three years, in the form of capital appreciation. The mandate is typically suitable for Retail Clients able to bear loss of their capital in order to achieve capital growth.	This is a discretionary managed Investec Medium risk Income portfolio, suitable for investors seeking a return, over a timeframe of at least five years, in the form of income rather than capital appreciation. The mandate is typically suitable for Retail Clients able to bear loss of their capital in order to achieve income.	This is a discretionary managed Investec Medium risk Balanced portfolio, suitable for investors seeking a return, over a timeframe of at least five years, in the form of capital appreciation. The mandate is typically suitable for Retail Clients able to bear loss of their capital in order to achieve capital growth.	This is a discretionary managed Investec Medium/High risk Growth portfolio, suitable for investors seeking a return, over a timeframe of at least five years, in the form of capital appreciation. The mandate is typically suitable for Retail Clients able to bear loss of their capital in order to achieve capital growth.

What is a Managed Portfolio Service on platform?

A Managed Portfolio Service (“MPS”) on platform allows clients of Financial Advisers to hand over the management of the investments that they hold on an investment platform to a professional Investment Manager.

An MPS range will contain a number of “portfolios” of funds (six portfolios, in the case of the Investec MPS range). These portfolios cover a spectrum of different risk profiles. A client’s Financial Adviser will choose which portfolio is suitable for their client, given the client’s circumstances, objectives and capacity to accept investment risk.

Investment platforms offer a lot of benefits, namely allowing clients to put all of their money in one place, whilst having access to a variety of investments.

However, investing is fraught with risks. This is why so many clients enlist their Financial Adviser to choose a suitable MPS portfolio for them; so that

their investments can be managed by a professional Investment Manager, in a way that is suitable for each client’s circumstances.

How does it work in practice?

You can think of the Investec Portfolios (or any other MPS range) as a set of templates. Each portfolio (or template) is a list of funds, in varying proportions.

The Investment Manager is constantly reviewing and adjusting those portfolios (or templates).

When a client and their Financial Adviser choose to invest in a portfolio, they apply the portfolio (or template) to money that the client holds on an investment platform. Once this is done, the client’s money will automatically be used to purchase the exact amount of each fund that the Investment Manager has specified within that portfolio.

For example:

1. Client holds £100,000 within an ISA on an investment platform.
2. Client and their Financial Adviser choose to invest the ISA money into an Investec Portfolio. In this case, the client’s Financial Adviser determines that the Balanced Portfolio is suitable for the client.



3. The Balanced Portfolio takes control of the client's ISA money, and uses it to purchase the exact funds (in the exact proportions) that the Investment Manager has specified within the Balanced Portfolio at that time.

UK Equity Funds			Overseas Equity Funds		
Fund 1	Fund 2	Fund 3	Fund 9	Fund 10	Fund 11
£8,000	£7,000	£5,000	£10,000	£10,000	£6,000
Fund 4	Fund 5	Fund 6	Fund 12	Fund 13	Fund 14
£5,000	£4,000	£4,000	£5,000	£1,000	£1,000
Fund 7	Fund 8		Fixed Income Funds		
£3,000	£3,000		Fund 15	Fund 16	Fund 17
Alternative Investment Funds			£4,000	£5,000	£4,000
Fund 18	Fund 19	Fund 20	Cash		
£4,000	£3,000	£3,000	Cash		
			£5,000		

For illustrative purposes only

4. As time passes, the Investment Manager reacts to changes in the market by adjusting the funds, and their proportions, within the Balanced Portfolio. Because the Balanced Portfolio has been applied to the client's ISA money, the funds that the client holds are automatically bought and sold to reflect the adjustments that the Investment Manager has made to the Balanced Portfolio.

UK Equity Funds			Overseas Equity Funds		
Fund 1	Fund 2	Fund 3	Fund 9	Fund 10	Fund 11
£8,000 £6,000	£7,000 £4,000	£5,000	£10,000	£10,000	£6,000
Fund 4	Fund 5	Fund 6	Fund 12	Fund 13	Fund 14
£5,000	£4,000	£4,000	£5,000	£1,000 £3,000	£1,000
Fund 7	Fund 8		Fixed Income Funds		
£3,000	£3,000		Fund 15	Fund 16	Fund 17
Alternative Investment Funds			£4,000 £5,000	£5,000	£4,000
Fund 18	Fund 19	Fund 20	Cash		
£4,000 £6,000	£3,000	£3,000	Cash		
			£5,000		

For illustrative purposes only

It is essential that you only invest in an Investec Portfolio if you fully understand how it works, its potential benefits and its associated risks. If you have any unanswered questions or do not understand anything in this brochure, please speak with your Financial Adviser.

How your Investec Portfolio is managed.

This section describes in detail how your Investec Portfolio is created and managed.

The management of your portfolio can be broken down into four stages:

Stage 1: Strategic Asset Allocation

Stage 2: Tactical Asset Allocation

Stage 3: Fund Selection

Stage 4: Rebalancing and ongoing review

Stage 1: Strategic Asset Allocation.

The first building block of each Portfolio is the Strategic Asset Allocation.

There are six different Investec Portfolios that each hold around 15-25 funds in different proportions. Whilst every fund is different, each fund is categorised into a general “Asset Class” (in other words, a “type” of fund).

The Strategic Asset Allocation defines how much of each Asset Class of fund should be held within each of the Portfolios, in order to match each Portfolio’s required level of risk.

What are the different Asset Classes of funds within the Investec Portfolios?

Equity Funds: On average, higher risk and higher return. Equity funds hold shares of UK and overseas companies.

Fixed Income Funds: On average, lower risk and lower return. Fixed Income funds hold bonds issued by companies or governments.

Alternative Funds: Can be higher risk (and return) or lower risk (and return). Alternative funds are usually specialist funds, for example funds that invest in commodities, or funds that have a very specific investment strategy.

We generally use Alternative funds to generate returns in environments where equity funds struggle, improving your portfolio’s chances of performing in a wider variety of future market conditions.

Property Funds: Can be higher risk (and return) or lower risk (and return). Property funds generally hold investments in commercial property such as offices, factories and retail space.

Cash: Lowest risk and lowest return. We use cash within your Portfolio to reduce risk and ensure that funds don’t need to be encashed when fees are deducted from your Portfolio.

Because the six Investec Portfolios feature different levels of risk and return, the Strategic Asset Allocation is different for each portfolio.

The Strategic Asset Allocation for higher risk portfolios will contain more funds from the riskier “Equity Funds” asset class.

The Strategic Asset Allocation for lower risk portfolios will contain more funds from the “Fixed

Income Funds” and “Alternative Funds” asset classes, as well as a higher proportion of cash.

You can think of the Strategic Asset Allocation as broad guidance around how each of the portfolios should be built.

For example, the Strategic Asset Allocation for the Balanced Portfolio will be expressed like this:

Balanced Portfolio – Strategic Asset Allocation

Equity Funds	Must make up between 45% and 75% of the Portfolio
Property Funds	Must make up between 0% and 12.5% of the Portfolio
Alternative Funds	Must make up between 2.5% and 20% of the Portfolio
Fixed Income Funds	Must make up between 10% and 35% of the Portfolio
Cash	Must make up between 0% and 20% of the Portfolio

For illustrative purposes only

In Summary, the Strategic Asset Allocation:

Does define the *general* weightings for each asset class of fund within your Portfolio

Does not define the *exact* weightings of each asset class of fund within your Portfolio ('see Stage 2: Tactical Asset Allocation')

Does not define which *specific* funds are used within your Portfolio ('see Stage 3: Fund Selection')

Stage 2: Tactical Asset Allocation.

The Tactical Asset Allocation stage is where we use our expertise to focus the asset allocation of the portfolio, according to our short and medium term outlook of the markets.

For each Investec Portfolio, the Tactical Asset Allocation is where we choose the exact amount of each Asset Class within the portfolio, given the ranges that the Strategic Asset Allocation requires us to operate within.

For example, the Tactical Asset Allocation of the Balanced Portfolio may look like this:

Balanced Portfolio		
	Strategic Asset Allocation	Tactical Asset Allocation
Equity Funds	Must make up between 45% and 75% of the Portfolio	The Portfolio will contain 55%
Property Funds	Must make up between 0% and 12.5% of the Portfolio	The Portfolio will contain 5%
Alternative Funds	Must make up between 2.5% and 20% of the Portfolio	The Portfolio will contain 15%
Fixed Income Funds	Must make up between 10% and 35% of the Portfolio	The Portfolio will contain 20%
Cash	Must make up between 0% and 20% of the Portfolio	The Portfolio will contain 5%

For illustrative purposes only

Tactical Asset Allocation is important because it allows us to use our skill and expertise to ensure that your portfolio is best positioned for what we think will happen in the markets over the short and medium term.

The Tactical Asset Allocation also allows us to adapt your portfolio quickly if the market environment changes quickly.

Asset Allocation is our speciality, and we are constantly monitoring and analysing the markets, and updating our outlook. For this reason, we will frequently make small changes to the Tactical Asset Allocation of your portfolio, as markets change.

Stage 3: Fund Selection.

The Fund Selection stage is where we convert the Tactical Asset Allocation of each Investec Portfolio into a portfolio of funds. In other words, it's where we choose which funds will be used to fill the required proportions of each Asset Class within your portfolio.

There are thousands of funds available in the market, with varying degrees of quality when it comes to each fund's strategy and each fund's management team.

Such a vast amount of choice means it's important to not only choose the best fund managers and strategies, but the best combination of fund strategies to suit your overall portfolio.

We use our market-leading fund research and expertise to select which funds, and which proportions of those funds, will be held in your portfolio.

Things that we consider when selecting a fund for your portfolio.

The Asset Class of each fund: This is important because we need to build your portfolio in line with its Tactical Asset Allocation.

The strategy of each fund: Within each Asset Class, there are funds with many types of strategy. For example, some UK Equity Funds only hold small UK companies, or some only hold UK companies from a particular sector, such as healthcare. We aim to select a blend of fund strategies that will optimise the returns of your portfolio in a variety of market environments.

The performance of each fund: Whilst past performance is no guide to the future, it is important to consider how a fund has performed compared with its peers in different market scenarios, as well as how the fund's returns were generated.

The quality of the fund manager: A fund manager's market experience and approach, as

well as the team that they build around them, has a significant influence on how the fund will perform in the future. For this reason, we put a lot of focus on interrogating the fund management team when selecting a fund for your portfolio.

How the funds within your portfolio complement each other: Funds within the same Asset Class can perform very differently. When we consider selecting a fund for your portfolio, we consider how the fund will improve your portfolio's performance in a range of market scenarios, not how the fund will perform individually.

The cost of each fund: Each Investec Portfolio features an OCF cap of 0.6% (i.e. a cap on the cost of the funds that make up your portfolio). When selecting a fund, we focus on the fund's value for money - i.e. does the performance the fund offers your portfolio justify the fund's cost? This focus on value improves cost efficiency, whilst retaining a cap on the overall cost of the funds within your portfolio.

When we have selected the funds for use within your portfolio, it will look something like this (using the Balanced Portfolio as an example):

Asset Class	Weighting in the Balanced Portfolio	Fund
Equity Funds	10%	Fund 1
	8%	Fund 2
	7%	Fund 3
	7%	Fund 4
	6%	Fund 5
	6%	Fund 6
	6%	Fund 7
	5%	Fund 8
Property Funds	3%	Fund 9
	2%	Fund 10
Alternative Funds	5%	Fund 11
	3%	Fund 12
	4%	Fund 13
	3%	Fund 14
Fixed income	4%	Fund 15
	5%	Fund 16
	2%	Fund 17
	3%	Fund 18
	2%	Fund 19
	4%	Fund 20
Cash	5%	

For illustrative purposes only

Stage 4: Rebalancing and Ongoing Review.

We manage your Portfolio on a “discretionary” basis. This means two things:

- That we will exercise our discretion to ensure that your portfolio aligns with our Strategic and Tactical Asset Allocations. In other words, we will ensure that your portfolio continues to exhibit the risk and reward characteristics that you and your Financial Adviser expect. This is known as Rebalancing, which we perform on a quarterly basis.
- That we will exercise our discretion to make investment decisions on your behalf. In other words, we will adjust the types and amounts of funds held within your portfolio for you, as and when we see fit, to ensure that your portfolio is best positioned in light of our market outlook. This is known as our **Ongoing Review**.

Rebalancing.

Over time, the funds within your Portfolio will perform differently.

For example: Over 3 months the Equity Funds within your portfolio may fall in value, whilst the Fixed Income Funds within your portfolio may increase in value.



Accordingly, at the end of the 3 months the Equity Funds will make up a smaller proportion of your portfolio than they did 3 months previously, because they have *fallen* in value.

On the other hand, the Fixed Income Funds will make up a larger proportion of your portfolio than

they did 3 months previously, because they have grown in value.

Because they have fallen in value, the Equity Funds now make up 50% of your portfolio, whereas our Tactical Asset Allocation says they should account for 55% of your portfolio.

Because they have increased in value, the Fixed Income Funds now make up 25% of your portfolio, whereas our Tactical Asset Allocation says they should account for 20% of your portfolio.

Asset Class	Starting Proportion of your Portfolio	Proportion of your Portfolio after 3 Months	Fund		
Equity Funds	55%		10%	9%	Fund 1
			8%	7%	Fund 2
			7%	6%	Fund 3
			7%	6%	Fund 4
			6%	5%	Fund 5
			6%	6%	Fund 6
			6%	6%	Fund 7
			5%	5%	Fund 8
Property Funds			3%	3%	Fund 9
			2%	2%	Fund 10
Alternative Funds			5%	5%	Fund 11
			3%	3%	Fund 12
			4%	4%	Fund 13
			3%	3%	Fund 14
Fixed income	20%		4%	4%	Fund 15
			5%	6%	Fund 16
			2%	3%	Fund 17
			3%	4%	Fund 18
			2%	3%	Fund 19
			4%	5%	Fund 20
Cash			5%	5%	
			100%	100%	

For illustrative purposes only

In this scenario, we will “rebalance” your portfolio to bring it back in line with our Tactical Asset Allocation.

In this example, our Tactical Asset Allocation for the Balanced Portfolio states that Equity Funds should make up 55% of your portfolio, and Fixed Income Funds should make up 20% of your portfolio.

Accordingly, we would rebalance your portfolio by selling some of your Fixed Income Funds, and using the proceeds to buy additional Equity Funds.

After this rebalancing, your portfolio will be aligned with our Tactical Asset Allocation once again, and will reflect the risk level that you and your Financial Adviser expect.

Ongoing Review.

We constantly monitor and update our short and medium term views of the markets, so that we can react quickly and adjust the composition of your portfolio if we deem it necessary. This is one of the key benefits of handing over the management of your investments to a professional investment manager.

Accordingly, we will make changes to your portfolio over time, as our view of the markets changes.

How quickly we make changes to your portfolio depends on how urgent we feel the changes are.

For less urgent changes, we may wait until the next Rebalancing date, for example if we feel that it would be counterproductive to the performance of your portfolio to make the changes immediately.

However, if we feel that a change to your portfolio is needed urgently, we will make that change immediately.

In general, there are two types of change that we would make as part of our Ongoing Reviews:

Fund Change.

If we no longer feel that a particular fund is suited to your portfolio, we will replace it. For example, this could be because of changes in the Fund Manager’s team, or because the fund’s strategy no longer aligns with the other funds within your portfolio.

Tactical Asset Allocation Change.

We constantly review your portfolio’s Tactical Asset Allocation, and we often make small adjustments to it. Changing the Tactical Asset Allocation means that your portfolio’s weighting to a particular fund Asset Class will change, which in turn means that some funds within your portfolio will be bought and sold.

About the Investment Manager.

About Investec Wealth & Investment Limited.

We are one of the UK’s leading investment managers, with a history in wealth management that dates back nearly 200 years.

We manage over £41bn of investments for our private, charity and corporate clients (as at 31st March 2023), and employ over 1,400 people across our 14 offices in the UK.

Investec Wealth & Investment is a subsidiary of the Rathbones Group Plc.

Why choose Investec?

Clients and their advisers appoint us, Investec Wealth & Investment Limited, as Investment Manager because of our considerable resources and experience in managing client investments.

Market-Leading research.

Our investment management services are underpinned by a large, highly experienced Investment and Research Office.

An experienced and well-resourced research team is the cornerstone of investment management, and is critical to maximising the chances of delivering positive outcomes for clients in uncertain markets. Such a large research team allows us to maintain one of the largest lists of researched funds for a UK discretionary fund manager. This gives our MPS investment management team substantial flexibility when it comes to choosing the right funds for your portfolio.

Because of our size, we have exceptional face-to-face access with fund managers. This is particularly important because it allows us to perform deep, comprehensive research on each fund manager, in order to ensure that their fund is of sufficient quality to hold within your portfolio.

Cost.

We are committed to providing exceptional performance, at an exceptional cost.

Our annual management charge (AMC) of 0.20% p.a. for the Investec Portfolios is among the lowest fees for an actively managed MPS range in the market.

We also take a rigorous approach to driving down the costs of the funds within your portfolio. Our bargaining power (because of our size) helps us to negotiate with fund managers and get access to

the best priced versions of their funds, to use within your portfolio. Given that we operate each portfolio within a strict cost limit (our “OCF Cap”), this cost negotiation helps us to maximise your exposure to more expensive funds in the portfolios (usually actively managed funds), which we believe will translate to improved investment returns for you over the long term.

Track Record.

We are experts at managing clients’ money. We have over 200 years of experience, and we have one of the best long term track records of any discretionary fund manager in the UK.

Awards.

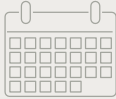
We have won numerous industry awards, which validate our standing as the UK’s leading discretionary fund manager:

- Financial Advisers voted us the UK’s Best Discretionary Fund Manager at the Moneyfacts Investment Life & Pensions awards three years running from 2021 to 2023
- We hold Defaqto’s 5 Star rating for MPS on Platforms (2020 – 2024) and Bespoke Discretionary Fund Management (2013-2024)
- We are the only discretionary fund manager to hold Defaqto’s Gold DFM Service Rating every year since its inception (2016-2024)
- We hold the Asset Risk Consultants (ARC) 3D Award (most recently awarded in 2023).



How you are supported when you invest in an Investec Portfolio.

When you invest with Investec, you'll not only have access to regular performance updates and commentary on your portfolio, you'll have access to a whole range of insights and learning resources from our Economists and our Investment and Research Office.



Monthly investment and Tactical Asset Allocation commentary from our Investment Management team



Monthly Portfolio factsheets from our Investment Management team



Live quarterly market updates from our Investment Management team



Our weekly and monthly digests: A topical review of world stock markets and the global economy from our Investment and Research Office



Access to our Investment Management team through your Financial Adviser, for any technical queries you have that we haven't answered already

Please speak to your Financial Adviser for any support requirements that you have.

In addition to the above, your Financial Adviser will review your portfolio with you on a regular basis, to ensure it is still appropriate for your financial circumstances and objectives.

FAQs.

What is the role of my Financial Adviser with respect to my Investec Portfolio?

You cannot invest in an Investec Portfolio without a Financial Adviser. Your Financial Adviser is responsible for identifying which Portfolio is suitable for you. Your Financial Adviser is also responsible for ensuring that your Portfolio remains suitable for you on an ongoing basis. Your Financial Adviser is your point of contact for any queries that relate to your Portfolio.

What is the role of Investec Wealth & Investment Limited, with respect to my Investec Portfolio?

We are the Investment Manager of the Portfolios. We are responsible for the Strategic and Tactical Asset Allocations, Fund Selection, rebalancing and ongoing reviews of your Portfolio.

What kind of costs and charges come out of the Investec Portfolios?

We charge you 0.20% per annum for managing your portfolio. This is deducted from your portfolio.

Your portfolio will hold a number of funds. In addition to our investment management fee, each fund within your portfolio has its own Ongoing Charges Figure (OCF). The Ongoing Charges Figure includes the fund manager's fee, as well as costs of running the funds. Each fund has a different OCF, however we have capped the OCF of the underlying funds in each portfolio to give you certainty around the cost of the funds in your portfolio:

	OCF Cap	Investec Investment Management Fee
Defensive	0.60% p.a.	0.20% p.a.
Cautious	0.60% p.a.	0.20% p.a.
Cautious Plus	0.60% p.a.	0.20% p.a.
Income	0.60% p.a.	0.20% p.a.
Balanced	0.60% p.a.	0.20% p.a.
Growth	0.60% p.a.	0.20% p.a.

Please note: the OCF of each fund within your portfolio will not be deducted from your portfolio as a fee. It will be reflected in the value of each fund within your portfolio.

What type of investments does my Investec Portfolio hold?

Your Investec Portfolio is a portfolio of UCITS funds. The amount of each fund held within your portfolio will differ, depending on our views of the particular fund and our Tactical Asset Allocation. We do not specify a minimum or maximum number of funds within your Portfolio, however each Portfolio will generally hold between 15 and 25 individual funds.

Your portfolio will not hold Exchange Traded Funds (ETFs), as this type of fund generally incurs a dealing fee when traded on an investment platform. Given that we will rebalance and adjust your portfolio regularly, we avoid holding funds that will incur you dealing fees.

What do we mean by Active and Passive management?

Active management is where an investor or an Investment Manager is tracking the performance of an investment portfolio and making buy, hold or sell decisions around the assets within the portfolio.

Generally, the goal of an active manager is to "beat the market" using their skill, expertise and resources.

Passive management is considered to be the opposite of active management. Passive management is where an investment portfolio automatically follows a defined strategy, such as replicating a market index. Index tracker funds are a common type of passively managed fund.

Are the Investec Portfolios actively managed?

Yes, the Investec Portfolios are actively managed.

We, the Investment Manager, are making buy, hold and sell decisions with respect to the funds held within your portfolio.

Are the funds within the Investec Portfolios actively managed?

The majority of funds within your portfolio will be actively managed. We believe that, due to the size and experience of our research team, we have the ability to select active fund managers that have the potential to outperform equivalent passive funds over the long term.

However, we will also use passively managed funds within your portfolio, which are generally cheaper than actively managed funds (i.e. they generally have a lower OCF). One of the reasons we use passive funds is to give your portfolio cost-effective exposure to certain markets such as the U.S. We also use passive funds to ensure

that we adhere to your portfolio's OCF cap. Finally, we believe that in certain scenarios and markets, passive funds are more appropriate than actively managed funds from a performance perspective.

Who should I contact if I have further questions?

You should contact your Financial Adviser with any queries relating to your Investec MPS Portfolio.

Who should I contact if I have a complaint?

You should contact your Financial Adviser if you wish to raise a complaint.

Glossary.

'AMC' means, in relation to any fund held within an Investec Portfolio, the Annual Management Charge of that fund. The AMC is the fee that the fund's manager or management team charge for managing the fund.

'Financial Adviser' means, in relation to the Investec Portfolio, your FCA-regulated financial adviser.

'Investment Manager' means, in relation to the Investec Portfolio, Investec Wealth & Investment, authorised and regulated by the Financial Conduct Authority (ref: 124537).

'OCF' means, in relation to any fund held within an Investec Portfolio, the Ongoing Charges Figure of that fund. The OCF represents the running costs of the fund in a calendar year, which includes the fund's AMC, as well as other fees such as registration fees, audit fees, regulatory fees and custody fees.

'Portfolio' means a portfolio from the Investec Managed Portfolio Service, that you invest in, in conjunction with your Financial Adviser.

'Rebalancing' means, in relation to a portfolio, the act of the Investment Manager buying and selling funds within the Investec Portfolios on a quarterly basis in order to reflect the portfolio's Tactical Asset Allocation at that time. See page 10 for more information.

'Strategic Asset Allocation' means, in relation to each portfolio, the permitted ranges of each fund asset class that may be used by the Investment Manager when managing the portfolios. See page 7 for more information.

'Tactical Asset Allocation' means, in relation to each portfolio, the specific proportion of each fund asset class that the Investment Manager determines will be applied to the portfolio.

The Tactical Asset Allocation for the range is determined by the Investment Manager. See page 8 for more information.

'UCITS' means, in relation to any fund, the Undertakings for the Collective Investment in Transferable Securities, a regulatory framework of the European Commission regarding the management and sale of mutual funds.

References to "we", "us" and "ours" are references to Investec Wealth & Investment.

References to "you" or "your" are references to any client of a Financial Adviser that invests, or considers investing, in the Investec Managed Portfolio Service.

The information contained within this brochure does not constitute financial advice or a personal recommendation. Investors should remember that the value of investments, and the income from them, can go down as well as up and that past performance is no guarantee of future returns. The value of your Portfolio may increase or decrease as a result of currency fluctuations. You may not recover what you invest. References to taxation are based on our current understanding of the legislation but we do not represent that it is accurate or complete and it should not be relied upon as such. Tax laws are subject to change.

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